

## CUSTOMER SUCCESS STORY

# 430-mile pipeline project delivered during global pandemic with the help of Summit Off Duty Services

## CHALLENGE

A large, U.S. midstream energy company announced in June 2018 that it would build a pipeline to carry natural gas from the Permian Basin in West Texas to the Gulf Coast, spanning more than 430 miles, with a portion of the through the Texas Hill Country, home to ranches and vacation homes complete with scenic landscapes, outdoor adventure opportunities, wineries, historic sites and waterways. By all accounts, it was a challenging environment in which to build.

## SOLUTION

The pipeline company engaged Summit right from the start. Among the critical steps to a successful project were:

- **Briefing local law enforcement** and emergency response agents in advance.
- **Traveling the line** and working in close concert with the client to identify potential issues and plan accordingly.
- **Training construction crews** to recognize potential protests and avoid engagement.
- **Monitoring and identifying opposition** group strategies and tactics.

Uniformed police officers provided security from the start. They helped deliver a secure environment around planning events, like townhall meetings to brief local residents, and were on site at critical junctures along the route over the two years the project was in development.

## RESULTS

By anticipating and planning around protests, the developer was able to avoid unscheduled delays. Off-duty officers summoned additional security on a moment's notice, as needed, and no injuries ever occurred as a result of protestors coming on to a work site. The visible, professional security presence deterred interference with the construction workers. There were no heated engagements with potential for media attention to draw attention to potentially false claims.

## RESULTS (CONTINUED)

Keeping conflict at bay helped get the project completed on time and on budget. Creating access for Permian natural gas producers to the Gulf Coast industrial and export markets helps get natural gas from the ground to places where it can be used to benefit consumers and the economy.

## PIPELINES BY THE NUMBERS

Anyone who works in energy knows the value of keeping projects on track. Energy infrastructure is extremely costly to build and valuable to local communities and the economy at large.

Based on an estimated \$11.57 billion spent to construct 6,805 miles of new crude oil transmission pipelines in the United States in 2015, it was determined that:



\$548,000 – \$763,000

**\$650K**

Average Capital Cost per mile



\$1,551,000 – \$1,867,000

**\$1.6 million**

Average Construction Cost per mile



**164,111**

Jobs created



**\$10.3 billion**

Labor income created



**\$15.6 billion**

Contribution to GDP

Source: IHS Economics, "The Economic Impact of Crude Oil Pipeline Construction and Operation"

**Summit understands the value of infrastructure projects.** Disruptions create tremendous loss of money and opportunity. We help our clients keep projects on time and on budget.

Want to learn more about Summit Off Duty Services?

**Let's chat.**